A ready local buyer for your southeastern Wisconsin clients.

Sigma Commercial is a self-funded Milwaukee holding company that acquires lower-middle-market service, construction, facilities, and manufacturing businesses. We respect your engagement, respond quickly, and tell you early when a deal is not a fit.

Acquisition criteria

Revenue	$2 million and up
EBITDA	$750,000 to $3 million is typical. We go down to $500,000 for an add-on to one of our existing companies or an unusually strong fit.
Geography	Southeastern Wisconsin
Industries	Trades and construction, commercial facility services, property services, light manufacturing, business services
Transaction type	Majority or full buyouts tied to owner retirement or transition
Real estate	We prefer to buy the real estate with the business, or lease it from the seller at market rent
Structures	Cash at close, seller notes, and staged transitions
Not a fit	Restaurants, retail, heavy polluters, or businesses dependent on one customer

Our commitments to you

- **Fast answers.** We review every teaser and reply with a yes or no within 2 business days. We return signed NDAs within 1 business day.
- **One decision-maker.** Jeff Koenig reviews every opportunity personally. There is no investment committee and no waiting on outside investors.
- **We honor your engagement.** We never go around an advisor to reach an owner. If an owner you represent contacts us directly, we bring you back into the conversation.
- **Clear feedback.** If a deal does not fit, we tell you why, so you can place it elsewhere quickly.
- **Prepared for diligence.** We use an independent quality of earnings (QoE) review and experienced deal counsel, which keeps timelines predictable.

Send us a teaser or introduction at **sigmacommercial.com/contact**. Jeff Koenig, CEO, reviews every submission personally and replies within 2 business days.